

1. VAMA Sales Figures - Total market and segment - Sản Lượng Bán Hàng

2018 - THÁNG 2/2019

	Feb-19	Feb-18	Jan-19	Difference February-19 vs February-18	Difference February-19 vs January-19
Total*	11,453	12,196	31,789	-6%	-64%
1. Passenger cars (PC)	8,622	8,634	26,286	0%	-67%
2. Commercial vehicles (CV)	2,697	3,204	5,334	-16%	-49%
2.1 Trucks	2,304	2,734	4,669	-16%	-51%
2.2 Buses	393	470	665	-16%	-41%
3. Special-purpose vehicles	134	358	169	-63%	-21%
Bus chassis (khung xe buýt)	24	72	24	-67%	0%

*: not including bus chassis - chưa bao gồm chassis xe buýt

YTM 2019

	YTM 2019	YTM 2018	Difference
Total*	43,242	37,797	14%
1. Passenger cars (PC)	34,908	27,067	29%
2. Commercial vehicles (CV)	8,031	10,177	-21%
2.1 Trucks	6,973	8,845	-21%
2.2 Buses	1,058	1,332	-21%
3. Special-purpose vehicles	303	553	-45%
Bus chassis (khung xe buýt)	48	160	-70%

2. VAMA Complete Vehicles in February 2019 vs February 2018 vs January 2019 - So sánh tháng

	Feb-19		Feb-18		Jan-19		Difference February-19 vs February-18		Difference February-19 vs January-19	
	unit	%	unit	%	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	-	0.0%	-	0.0%	0	#DIV/0!	0	#DIV/0!
GMV (Chevrolet)	102	0.9%	674	5.5%	290	0.9%	(572)	-85%	(188)	-65%
Mitsubishi	420	3.7%	469	3.8%	2,570	8.1%	(49)	-10%	(2150)	-84%
Mercedes-Benz Vietnam	265	2.3%	295	2.4%	566	1.8%	(30)	-10%	(301)	-53%
Visuco (Suzuki)	279	2.4%	329	2.7%	1,053	3.3%	(50)	-15%	(774)	-74%
Toyota	2,300	20.1%	2,865	23.5%	7,599	23.9%	(565)	-20%	(5299)	-70%
Lexus	21	0.2%	2	0.0%	291	0.9%	19	950%	(270)	-93%
Isuzu*	219	1.9%	162	1.3%	303	1.0%	57	35%	(84)	-28%
Ford	1,598	14.0%	1,062	8.7%	3,401	10.7%	536	50%	(1803)	-53%
Hino*	68	0.6%	110	0.9%	64	0.2%	(42)	-38%	4	6%
SAMCO	27	0.2%	43	0.4%	70	0.2%	(16)	-37%	(43)	-61%
Thaco Kia	1,473	12.9%	1,495	12.3%	3,463	10.9%	(22)	-1%	(1990)	-57%
Thaco Bus	68	0.6%	85	0.7%	183	0.6%	(17)	-20%	(115)	-63%
Thaco Truck	749	6.5%	1,319	10.8%	824	2.6%	(570)	-43%	(75)	-9%
Vinamazda	1,701	14.9%	2,004	16.4%	5,153	16.2%	(303)	-15%	(3452)	-67%
Peugeot	276	2.4%	285	2.3%	659	2.1%	(9)	-3%	(383)	-58%
Total Thaco	4,267	37.3%	5,188	42.5%	10,282	32.3%	(921)	-18%	(6015)	-59%
Honda	1,625	14.2%	502	4.1%	4,348	13.7%	1123	224%	(2723)	-63%
Vinamotor*	32	0.3%	127	1.0%	37	0.1%	(95)	-75%	(5)	-43%
VEAM	60	0.5%	6	0.0%	106	0.3%	54	900%	(46)	-43%
TCIEV	62	0.5%	189	1.5%	261	0.8%	(127)	-67%	(199)	-76%
Dothan	108	0.9%	166	1.4%	545	1.7%	(58)	-35%	(437)	-80%
Daewoo Bus	-	0.0%	3	0.0%	3	0.0%	(3)	-100%	(3)	-100%
SANYANG	-	0.0%	4	0.0%	-	0.0%	(4)	-100%	0	#DIV/0!
Total	11,453	100%	12,196	100%	31,789	100%	(743)	-6%	(20,336)	-64%

*: not including bus chassis - chưa bao gồm chassis xe buýt

3. VAMA YTM Complete Vehicle Sales (YTM 2019 vs YTM 2018) -So sánh cùng kỳ

	YTM 2019		YTM 2018		Difference	
	unit	%	unit	%	unit	%
Mekong (Fiat, Ssangyong, PMC)	-	0.0%	-	0.0%	0	#DIV/0!
GMV (Chevrolet)	392	0.9%	1,812	4.8%	(1420)	-78%
Mitsubishi	2,990	6.9%	1,648	4.4%	1342	81%
Mercedes-Benz Vietnam	831	1.9%	820	2.2%	11	1%
Visuco (Suzuki)	1,332	3.1%	852	2.3%	480	56%
Toyota	9,899	22.9%	7,996	21.2%	1903	24%
Lexus	312	0.7%	82	0.2%	230	280%
Isuzu*	522	1.2%	639	1.7%	(117)	-18%
Ford	4,999	11.6%	3,505	9.3%	1494	43%
Hino*	132	0.3%	270	0.7%	(138)	-51%
SAMCO	97	0.2%	128	0.3%	(31)	-24%
Thaco Kia	4,936	11.4%	4,912	13.0%	24	0%
Thaco Bus	251	0.6%	274	0.7%	(23)	-8%
Thaco Truck	1,573	3.6%	3,677	9.7%	(2104)	-57%
Vinamazda	6,854	15.9%	7,044	18.6%	(190)	-3%
Peugeot	935	2.2%	556	1.5%	379	68%
Total Thaco	14,549	33.6%	16,463	43.6%	(1914)	-12%
Honda	5,973	13.8%	2,257	6.0%	3716	165%
Vinamotor*	69	0.2%	401	1.1%	(332)	-83%
VEAM	166	0.4%	52	0.1%	114	219%
TCIEV	323	0.7%	364	1.0%	(41)	-11%
Dothan	653	1.5%	493	1.3%	160	32%
Daewoo Bus	3	0.0%	5	0.0%	(2)	-40%
SANYANG	-	0.0%	10	0.0%	(10)	-100%
Total	43,242	100%	37,797	100%	5,445	14%

*: not including bus chassis - chưa bao gồm chassis xe buýt